

The YBP logo is located in the top left corner. It consists of the letters "YBP" in a white, serif font, set against a dark blue background. A white diagonal line runs from the bottom left corner of the blue square towards the center, with a thin red line just below it.

YBP



# eBooks from YBP: Today and Tomorrow

Orbis Cascade Alliance Meeting  
October 15, 2008

John Elliott  
Director of Sales, Western U.S.

# YBP's eBooks Options Today

- eBook aggregators—ebrary, EBL, and NetLibrary
- Firm orders and e-only Slip Plans
- eReferenceWorks
- Publisher collections

**GOBI 3** Quick Search:

[Standard Search](#) | [Advanced Search](#) | [Slip Search](#)

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[Search](#) | [Notifications](#) | [Folders](#) | [Reports](#) | [Options](#) | [Library](#) | [Quick Links](#)

- Order Cart
- Select Cart
- Export Cart
- Marked Items: 0
- Put In Cart
- GobiExpress
- Rush Order
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- Save To Disk
- Print
- Remove
- Sort
- Mark All
- Unmark All
- Save Parameters
- Revise Search
- YBP Library Services

**Standard Search Result: 22 items.** 0 / Est. Net 0.00 USD 21 / List 1,793.03 USD [Brief - entire list](#)

Filter: Unfiltered 0 / Est. Net 0.00 GBP 7 / List 359.60 GBP

sorted by title ascending then by pub year descending

**Title:** ELECTRIC AND HYBRID VEHICLES AND FUEL CELL TECHNOLOGY. **ISBN:** [9780768004571](#)  
**Publisher:** SOCIETY OF AUTOMOTIVE **Pub Year:** 1999 **Binding:** Paper  
**US List:** 79.00 USD **US Status:** Orders accepted **NON-RETURN/NON-CANCEL YBP**  
**UK List:** Not Known **UK Status:** Import Only  
**Library Note:** [Add...](#)

**Title:** ELECTRIC AND HYBRID VEHICLES: DESIGN FUNDAMENTALS. **ISBN:** [9780203009390](#)  
**Author:** HUSAIN, IQBAL, 1964- **Pub Year:** 2003 **Binding:** eBook  
**Publisher:** CRC PRESS  
**LC Class:** TL220.H87 2003 **Content Level:** ADV-AC **NON-RETURN/NON-CANCEL YBP**

Supplier	Purchase Option	List Price	Status	Library Availability	Preview
- EBL	<a href="#">Non-Linear Lending™</a>	99.95 USD	Available	No contract on file	<a href="#">Preview</a>
	<b>Downloadable:</b> Yes		<b>Available To Consortia:</b> No		
	<b>Date Added:</b> 9/11/2007		<b>Handled On Approval YBP:</b> 9/19/2007		
- ebrary	<a href="#">Single User Option (SUPO)</a>	99.95 USD	Available	No contract on file	<a href="#">Preview</a>
	<b>Downloadable:</b> No		<b>Available To Consortia:</b> No		
	<b>Date Added:</b> 7/26/2007		<b>Handled On Approval YBP:</b> 8/1/2007		
- NetLibrary	<a href="#">Varies by subaccount</a>	99.95 USD	Available	Yes	
	<b>Downloadable:</b> No		<b>Available To Consortia:</b> Yes		
	<b>Date Added:</b> 12/17/2005		<b>Handled On Approval YBP:</b> 12/28/2005		

**Library Note:** [Add...](#)

[alternate editions](#)

**Title:** ELECTRIC AND HYBRID VEHICLES: DESIGN FUNDAMENTALS. **ISBN:** [9780849314667](#)  
**Author:** HUSAIN, IQBAL, 1964-

# eReference Works

Provided by: YBP Library Services

Academia  
Awards Program  
Community College  
Center  
E-STREAMS  
Health Center

## Notes on YBP's eReference Service

### [Latest Updates](#)

**Who are they?** They are the publishers of book series and MRWs (Major Reference Works) which collectively make-up the publication type known as eReference. In keeping with our core commitment as a full-service monographs vendor, YBP is utilizing our extensive network of publisher contacts to provide customers with the opportunity for eReference order consolidation. Since 1999, when publishers like Annual Reviews Inc. and Springer Verlag began to include access to online versions in the price of the print, YBP proactively secured this access for our standing order customers. And now that publishers are beginning to offer print and electronic versions separately, we are prepared to work with libraries that are ready to add or switch formats.

YBP offers our standard vendor services, staying with our customers every step of the way to ensure that chosen titles are managed effectively on your behalf.

- Receiving customer orders
- Mediating license and pricing queries
- Confirming activation of new titles
- Invoicing both the initial purchase and subsequent annual renewals

Below is our current eReference Title List. We anticipate adding titles quarterly, and will alert customers to newly-available titles via a new eReference e-mail list.

To sign up for e-mail updates, [click here](#)



[View by  
Publisher](#)

[View by  
Title](#)

*We were there  
for you when  
they bundled;  
we're here  
for you now  
that they're  
unbundling.*

# Advantages to Using YBP for Publisher Collections

- Discounts on print editions within the eCollection(s)
- Typically matching pricing with publisher-direct offers
- Synchronization with slip and book approval plans
- Consistent, familiar ordering and invoicing
- YBP customer service

# Coming Soon

eMRWs in GOBI:

Fall 2008 (single titles, single prices)

eBook Collections in GOBI:

Spring 2009

Integrated P/E Approval Plans:

Summer 2009

# eMRW Workflow

## Current:

- Order on GOBI
- Cancel the order—Weird status in GOBI
- Process the order manually; interaction between YBP, the library, the publisher
- Direct bill the title
  - Not reflected on GOBI Expenditure Reports
  - No cataloging record possible

## New:

- Order on GOBI
- Order goes to Exceptions Grid
- Process the order via the “Excel Process”; interaction between YBP, the library, the publisher
- Invoice on the system
- Supply cataloging record, if library would like one



Quick Search:  Go

- > Standard Search
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### Standard Search

Enter one or more search parameters  
yyyy

- Order Cart
- Select Cart
- Clear Form
- Retrieve Parameters
- Go
- YBP Library Services

**eBook**

Exclude eBooks

Only show downloadable items

**Date Added**

=

mmddyyyy

**Supplier**

- EBL
- ebrary
- IGI ONLINE CONTENT
- NetLibrary
- PAPERLESS BOOKS

**Language**

- Arabic
- Bulgarian
- Chinese
- Croatian
- Czech

**Series Title**

Begins  Keyword

**Approval Note**

keyword; multiple items accepted

**Subject Headings**

keyword; multiple items accepted

**Interdisciplinary Topics**

- AIDS
- Agricultural
- Allied Health
- Anthropological
- Archaeological

- Fields are combined with AND.
- To combine multiple values for a field with AND, separate with spaces. To combine with OR, separate with semicolons.
- If an ISBN is entered, all other search parameters are ignored.
- To select more than one entry in a listbox: Mac: **⌘** - click; Windows: **Ctrl** - click.
- To deselect more than one entry in a listbox: Mac: **⌘** - click; Windows: **Ctrl** - click.



**GOBI<sub>3</sub>** Quick Search:

> Standard Search  
> Advanced Search  
> Slip Search

Site Map Help Contact Us Log Out

Search Notifications Folders Reports Options Library Quick Links

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- Select Cart
- Marked Items: 1
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- GobiExpress
- Rush Order
- Add To Folder
- Email
- Save To Disk
- Print
- Remove
- Sort
- Mark All
- Unmark All
- YBP Library Services

### Quick Search Result: 1 item.

0 / Est. Net 0.00 USD 1 / List 888.00 USD  
0 / Est. Net 0.00 GBP 0 / List 0.00 GBP

Filter: Unfiltered  
sorted by title ascending then by pub year descending

**Title:** ROAD USER CHARGING AND ELECTRONIC TOLL COLLECTION. **ISBN:** 9781580538596  
**Author:** PICKFORD, ANDREW T.W.  
**Publisher:** ARTECH HOUSE **Pub Year:** 2006 **Binding:** eBook  
**LC Class:** TA1235.P53 2006 **Content Level:** PROF **YBP Select:** Specialized

**NON-RETURN/NON-CANCEL YBP**

Supplier	Purchase Option	List Price	Status	Library Availability	Preview
+ EBL	<a href="#">Non-Linear Lending™</a>	139.00 USD	Available	No contract on file	<a href="#">Preview</a>
+ ebrary	<a href="#">Multiple User Option (MUPO)</a>	208.50 USD	Available	Yes	<a href="#">Preview</a>
+ ebrary	<a href="#">Single User Option (SUPO)</a>	139.00 USD	Available	Yes	<a href="#">Preview</a>
+ IGI ONLINE CONTENT	<a href="#">per title</a>	108.88 USD	Available	Yes	
+ NetLibrary	<a href="#">Varies by subaccount</a>	139.00 USD	Available	Yes	
+ SAGE ONLINE CONTENT	<a href="#">PER TITLE</a>	888.00 USD	Available	No contract on file	
+ SpringerLink	<a href="#">Each</a>	108.88 USD	Available	No contract on file	
+ WILEY INTERSCIENCE	<a href="#">Each</a>	108.88 USD	Available	No contract on file	

Library Note: [Add...](#)

[alternate editions](#)

# eMRW Advantages

- eMRWs no longer isolated on YBP eReference site
- eMRWs searchable as eBooks on GOBI
- No more weird cancellation status
- Correct invoicing reflected in expenditure reports
- Cataloging records possible
- Duplication control with pBook versions

# eCollections

- Spring 2009
- Groups of eBooks offered at a group price
  - Groups can be created by the supplier or by YBP
  - Price can be set or variable/tiered
- Out of Scope
  - Mixed P/E collections
  - Groups of titles from more than one supplier

# New Functionality on GOBI

- Searching eCollections
- eCollection-level record and records for the pieces of the collection
- Similar to series-level record and the records for the individual volumes

## Search eCollections

Enter one or more search parameters

### Options

- All eCollections  
 My Library's eCollections only  
 Not My Library's eCollections only

### Status

- All  
 Available for purchase  
 Not available for purchase

### Added Date

mmdyyyy

### Supplier

Gale  
NetLibrary  
SpringerLink

### eCollection Name

- Begins  Keyword

### eCollection Description

### Supplier eCollection ID

### YBP eCollection ID

### ISBN(s) in eCollection

10 or 13 digit

Order Cart  
 Select Cart  
 Export Cart

Reset Form  
 Retrieve Parameters

Go

YBP Library Services



- Fields are combined with **AND**.
- To combine **multiple values** for a field with **AND**, separate with spaces. To combine with **OR**, separate with **semicolons**.
- If an **ISBN** is entered, all other search parameters are ignored.



Quick Search:

Go

- > Standard Search
- > Advanced Search
- > Slip Search



Site Map



Help



Contact Us



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Folders

Reports

Options

Library

Quick Links

## Search eCollections Result: 1 item.

Brief - entire list

Filter: Unfiltered

sorted by ecollection name ascending

### eCollection

**eCollection Name:** Springer Ebook Collection of Physics and Astronomy

**Description:** With over 250 new book titles annually, Springer is the world-leading source for Physics and Scientific Astronomy book publishing. The program covers all disciplines of the field: Astronomy & Astrophysics, Condensed Matter, Optics & Lasers, Mathematical Physics, Mechanics & Thermodynamics, Nuclear & Particle Physics, and many more.

**Supplier:** Springer

**Supplier eCollection ID:** 11651

**YBP eCollection ID:** ABCDE123456

**Projected Item Count:** 255

**Current Item Count:** 80

**Available to Consortia:** No

**eCollection Available Date:** 8/01/2008

**eCollection End Date:** 12/29/2009

**Status:** Available for purchase

**Order Date:** 9/01/2008

**Invoice Date:** 9/15/2008

**Invoice Number:** 243545

Purchase Option	List Price	Library Availability
<a href="#">Single User Option (SUPO)</a>	5678.90 USD	No contract on file
<a href="#">Multiple Purchase Option (MUPO)</a>	5800.00 USD	No contract on file

**Library Note:** [Add...](#)

QA 9/9/2008 Library note for this package.

[eCollection items](#) [eCollection purchased by library](#)

- Order Cart
- Select Cart
- Export Cart

Marked Items: 1

- Put In Cart
- GobiExpress
- Add To Folder
- Email
- Save To Disk
- Print
- Remove
- Sort
- Mark All
- Mark This Page
- Unmark All
- Go Back

YBP Library Services

## Springer eBook Collection of Physics and Astronomy

Supplier: Springer Status: Available for purchase Price: 5678.90 USD

[More details...](#)**eCollection: 1 item.**

255 Projected 1 / List 80.00 USD

Brief - entire list

Filter: Unfiltered

sorted by title ascending then by pub year descending

**Title:** EMERGING OPTICAL NETWORK TECHNOLOGIES: ARCHITECTURES, PROTOCOLS AND PERFORMANCE **ISBN:** 9780387225845**Editor:** K.M. SIVALINGAM**Publisher:** SPRINGER**Pub Year:** 2005**Binding:** eBook**LC Class:** TK5103.59.E45 2005**Content Level:** ADV-AC**YBP Select:** Research-Recommended

NON-RETURN/NON-CANCEL YBP

Supplier	Purchase Option	List Price	Status	Library Availability	Preview
+ EBL	<a href="#">Non-Linear Lending™</a>	98.95 USD	Available	No contract on file	<a href="#">Preview</a>
+ ebrary	<a href="#">Single User Option (SUPO)</a>	98.95 USD	Available	No contract on file	<a href="#">Preview</a>
- NetLibrary	<a href="#">Varies by subaccount</a>	98.95 USD	Available	No contract on file	
<b>Downloadable:</b> No		<b>Available To Consortia:</b> Yes			
<b>Date Added:</b> 12/20/2005		<b>Handled On Approval YBP:</b> 12/28/2005			
<b>Supplier eCollection ID:</b> IT CTR		<b>YBP eCollection ID:</b> ZYXWU987654			
<b>eCollection Name:</b> <a href="#">IT CTR</a>		<b>Price:</b> 1200.00 USD			
- <b>SpringerLink</b>	<a href="#">Single User Option (SUPO)</a>	Sold only in eCollection		No contract on file	
<b>Downloadable:</b> No		<b>Available To Consortia:</b> No			
<b>Date Added:</b> 9/4/2008		<b>YBP eCollection ID:</b> ABCDE123456			
<b>Supplier eCollection ID:</b> 11651		<b>Price:</b> 5678.90 USD			
<b>eCollection Name:</b> <a href="#">Springer eBook Collection of Physics and Astronomy</a>					
- <b>SpringerLink</b>	<a href="#">Multiple User Option (MUPO)</a>	Sold only in eCollection		No contract on file	
<b>Downloadable:</b> No		<b>Available To Consortia:</b> No			
<b>Date Added:</b> 12/4/2008		<b>YBP eCollection ID:</b> ABCDE123456			
<b>Supplier eCollection ID:</b> 11651		<b>Price:</b> 5800.00 USD			
<b>eCollection Name:</b> <a href="#">Springer eBook Collection of Physics and Astronomy</a>					

 Library Note: [Add...](#) Order Cart  
 Select Cart  
 Export Cart

Marked Items: 0

 Put In Cart  
 GobiExpress  
 Rush Order  
 Add To Folder  
 Email  
 Save To Disk  
 Print  
 Remove  
 Sort  
 Mark All  
 Mark This Page  
 Unmark All  
 Go Back

YBP Library Services

# eCollection Benefits

- eCollections integrated into GOBI, no longer isolated on eReferenceWorks site
- Pieces added to collection over time are displayed on GOBI
- Duplication control at the collection and piece level (and with pBook versions)
- Regular invoicing
- Cataloging records as pieces become available



# Integrated P/E Approval Plans

- Summer 2009
- Several development pieces in one
  - GOBI
  - Profiling system changes
  - Tracking and queuing management system

# Goals

- Integrate print and electronic approval services into one Approval Plan
- Match level of service we offer for print
- Provide enhanced services

# Current eApproval Plans

- Slip notification from three major aggregators
- Based on full Approval Press List
- Utilize almost all of our current descriptors
- Fund Codes can be assigned
- Some limitations:
  - Separate Plan
  - No questions
  - Print book must have been profiled first
  - No series
  - No automatic eBook shipment

# New Integrated Approval Plans

- Print and electronic combined on one Approval Plan, but shipped on separate subaccounts
- Title is profiled “book-in-hand” only once
- Substitution rules determine appropriate format/binding
- Reverse substitution if preferred version not available after a designated waiting time
- Ability to profile “Publisher Direct” and “eOnly”
- Full press coverage

# New Integrated Approval Plans, continued

- All subject and non-subject parameters, including questions
- Fund codes can be assigned
- Series for eBooks can be supplied/blocked
- Multiple approval plans can feed to one E subaccount
- Enhanced duplication control
- eBook preference supported at the subject level
- Ability to autoship eBooks under certain conditions

# Four Kinds of Plans

- **P-only** (the kind of plans most of our customers have)
- **E-only** (would be only partial coverage at this point)
- **P-preferred** (deliver a pBook whenever possible, but an eBook is acceptable)
- **E-preferred** (deliver an eBook whenever possible, but a pBook is acceptable)
- pBook Portion of the Plan remains either cloth-preferred or paper-preferred

# Much Prep Work in Spring 2009

- Continued development and programming
- Working with Buyers, Catalogers, Profilers to revamp internal YBP processes
- Prep work for Approval Reps & Customer Service
  - GOBI training
  - Account structure/vendor relationships
  - Editing existing approval plans/setting up new ones

Stay tuned...